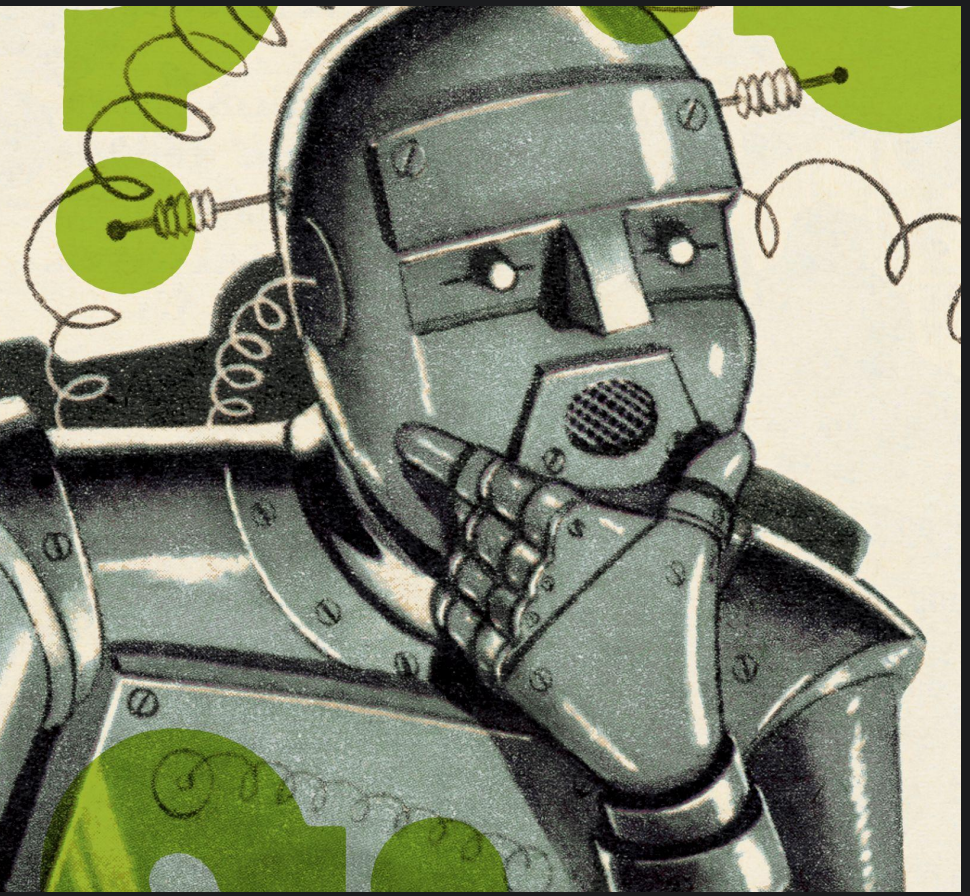
Cloudamize
Results Overview

Created on September 02, 2026 for Example Customer

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Contents

Assessment Summary
Financial Summary
Additional Savings
Storage Assessment
EOL Assessment
Modernization Options
Business Value

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1. Assessment Summary

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Cloudamize Overview

Cloudamize

- Industry leader & Cloud Service Provider Partner for over a decade
- Supporting ~700 assessments / migrations annually
- Influencing ~$1B in CSP Spend
- Globally positioned support and engineering teams to enable in-region support for customers and partners



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Assessment Overview

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- Total Servers Assessed: **242**
- Servers Assessed via Agent/Agentless: **241**
- Servers Assessed via vCenter/Hyper-V: **188**

- Windows Servers in Scope: **75**
- Linux Servers in Scope: **167**
- Storage (TB): **73.2TB**
- Storage Utilization (TB): **43.1TB**
- SQL Server Overview
  - Enterprise: **0**
  - Standard: **2**
  - Web: **0**

Excluded from Scope;
- Removed from Scope: **93**
- Zombie Machines: **128**
  (see Zombie Machine Analysis)

If this number seems high, we encourage the use of the Cloudamize *Plan* component to remove the non-business level applications.

- Applications Discovered: **329**
- Business Applications Defined: **0**

Cloudamize License Period

Started: *January 12, 2026*
Ended: *April 03, 2026*

Data Collection Period *(11 Days)*

Started: *February 11, 2026*
Ended: *February 22, 2026*

Live Pricing Calculated on: February 26, 2026

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2. Financial Summary

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Financial Overview

Infrastructure Modernization + Licensing Optimization + Savings Plan Commitment

Savings Levers & Subtotals (Annual)	*Azure Hybrid Benefit for OS & SQL*	*SQL License Included (No Azure Hybrid Benefit)*
Lift & Shift Annual Estimate, Pay-as-you-go Pricing	**$609K**	**$609K**
Savings by Applying Cloudamize Instance Rightsizing, Pay-as-you-go Pricing	⬇ $335K (55% Savings)	⬇ $335K (55% Savings)
Savings from 3 year Reservation Plan Commitment	⬇ $139K (51% Savings)	⬇ $100K (37% Savings)
TOTAL Annual Estimate w/ 3 year Reservation Plan Commitment	**$135K** (⬇ **$474K / 78%**)	**$174K** (⬇ **$435K / 71%**)

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** SQL BYOL model does not include costs paid to Microsoft for SQL licensing. Add BYOL costs to the SQL BYOL option to understand apples to apples comparison.*

Financial Overview

Reservations Plan Comparison (Licence Costs Included)

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	Annual Cost	Cost Difference	Compute	*Storage	**Network
Pay-as-you-go Hardware Lift & Shift	$609K		$557K	$50K	$1K
Pay as you go Right Sized	$274K	$335K	$234K	$39K	$1K
1-Year RI Right Sized	$195K	$413K	$155K	$39K	$1K
3-Year RI Right Sized	$174K	$435K	$127K	$45K	$1K

** Storage costs provisioned at 100% utilized*
*** Traffic costs are estimated at 10% of total egress traffic.*

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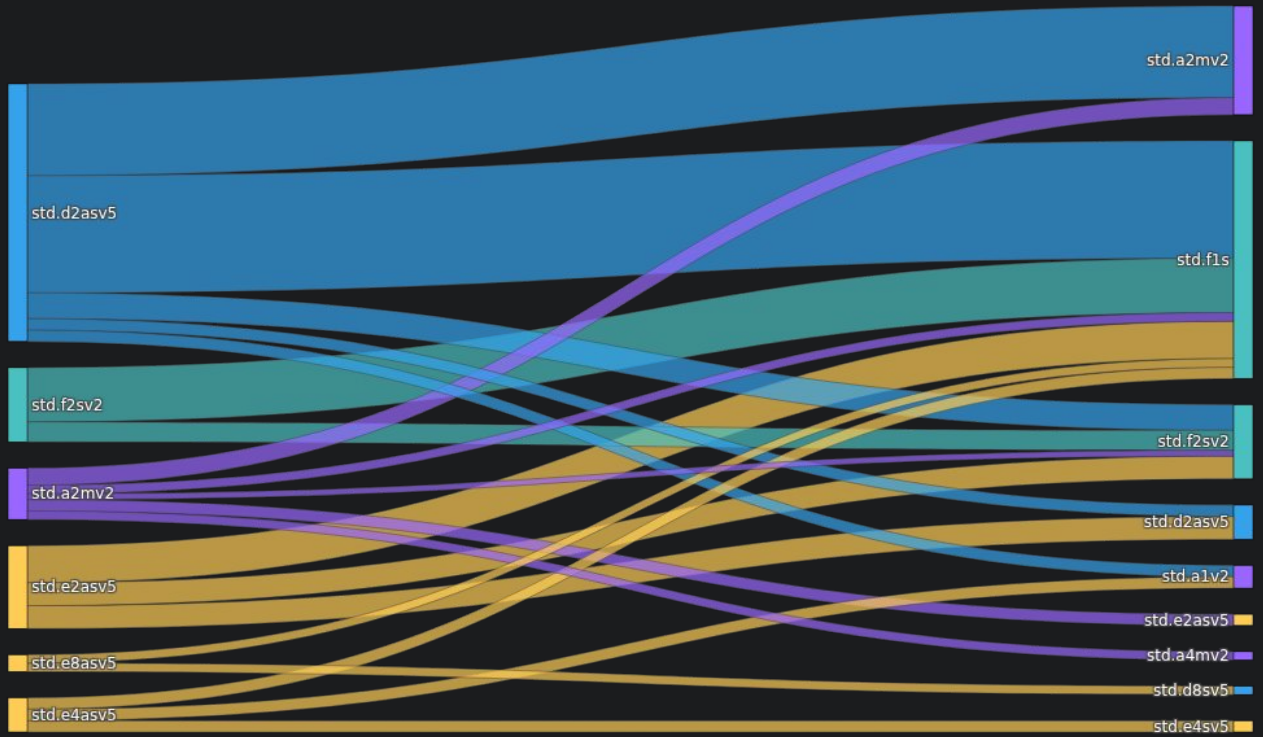
Financial Overview (Cont.)

Infrastructure Modernization Optimization Specifics

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Hardware Mapping
(Lift & Shift)

Workload Mapping
(Cloudamize Right-Sized)



This chart shows the transition of machine instance families from a “lift and shift” migration to a workload utilization optimized, or “Right Sized” migration.

Model Notes

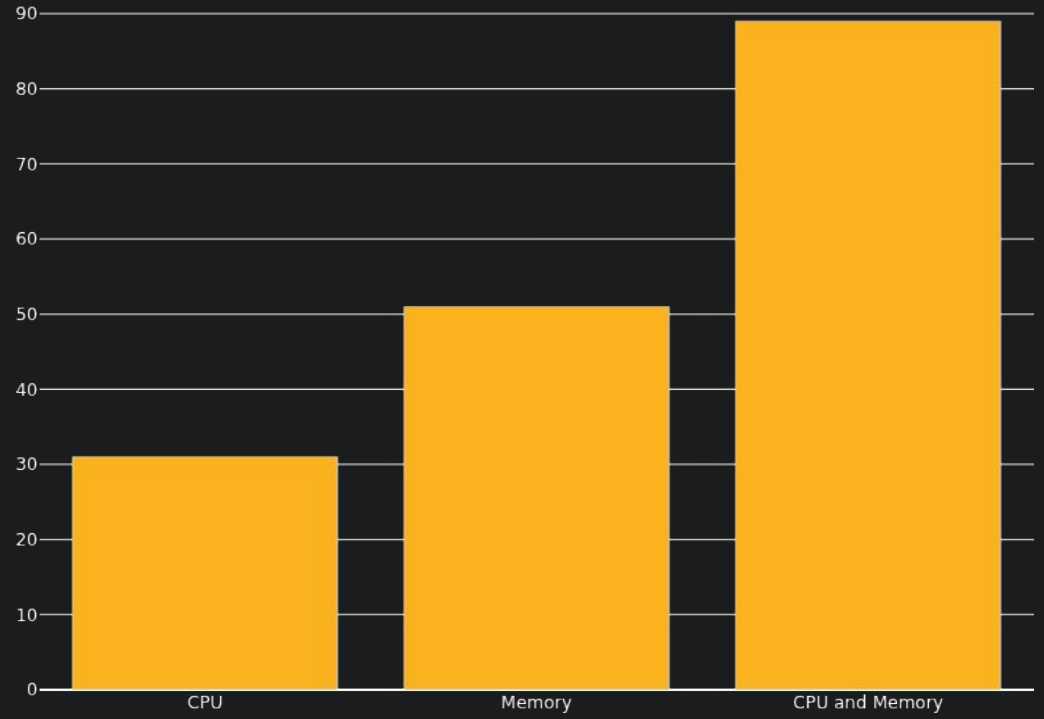
- Tenancy: Shared
- Target Peak CPU Threshold: 80%
- Storage Capacity Scaling: 100%
- Network Load Factor: 10%

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Financial Overview (Cont.)

Optimization Logic & Constraints

CPU Constrained Machines	**31**
Memory Constrained Machines	**51**
CPU & Memory Constrained Machines	**89**



Notes:
The *Constraint* is the main reason Cloudamize cannot recommend the next smallest Azure VM instance.

A smaller Azure VM instance would face performance issues such as CPU, Memory, or Disk IO.

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3. Additional Savings

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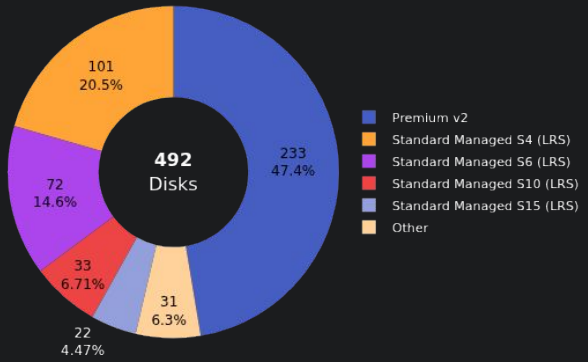
4. Storage Assessment

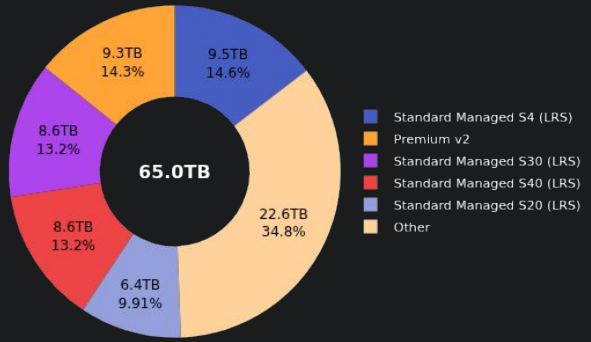
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Storage Analysis

Total Disk Capacity	**73.2TB**
Total Disk Occupancy	**43.1TB**
Recommended Total Disk Occupancy	**65.0TB**

We use 100% disk occupancy for an initial TCO. If you'd like to increase this, we can customize your TCO to add storage headroom.





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41%

Reduction in Storage via Cloudamize Optimization

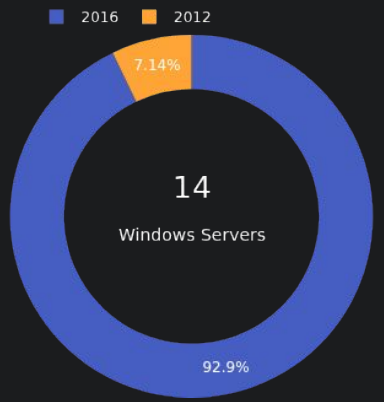
5. EOL Assessment

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Microsoft End-of-Life (EOL) Analysis

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Windows Server Version	Count	OS Support Cycle	End of Ext. Support	Risk
<= 2012 R2	1	Unsupported	October 10, 2023	High
2016	13	Extended Support	January 12, 2027	Med
2019	0	Extended Support	January 09, 2029	Med
2022	0	Supported until October 13, 2026	October 14, 2031	Low
2025	0	Supported until October 9, 2029	October 10, 2034	Low



SQL Server Version	Count	DB Support Cycle	End of Ext. Support	Risk
<= 2014	0	Unsupported	July 9, 2024	High
2016	0	Extended Support	July 14, 2026	Med
2017	0	Extended Support	October 12, 2027	Med
2019	0	Extended Support	January 8, 2030	Med
2022	0	January 11, 2028	January 11, 2033	Low

0

SQL Servers

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6. Modernization Options

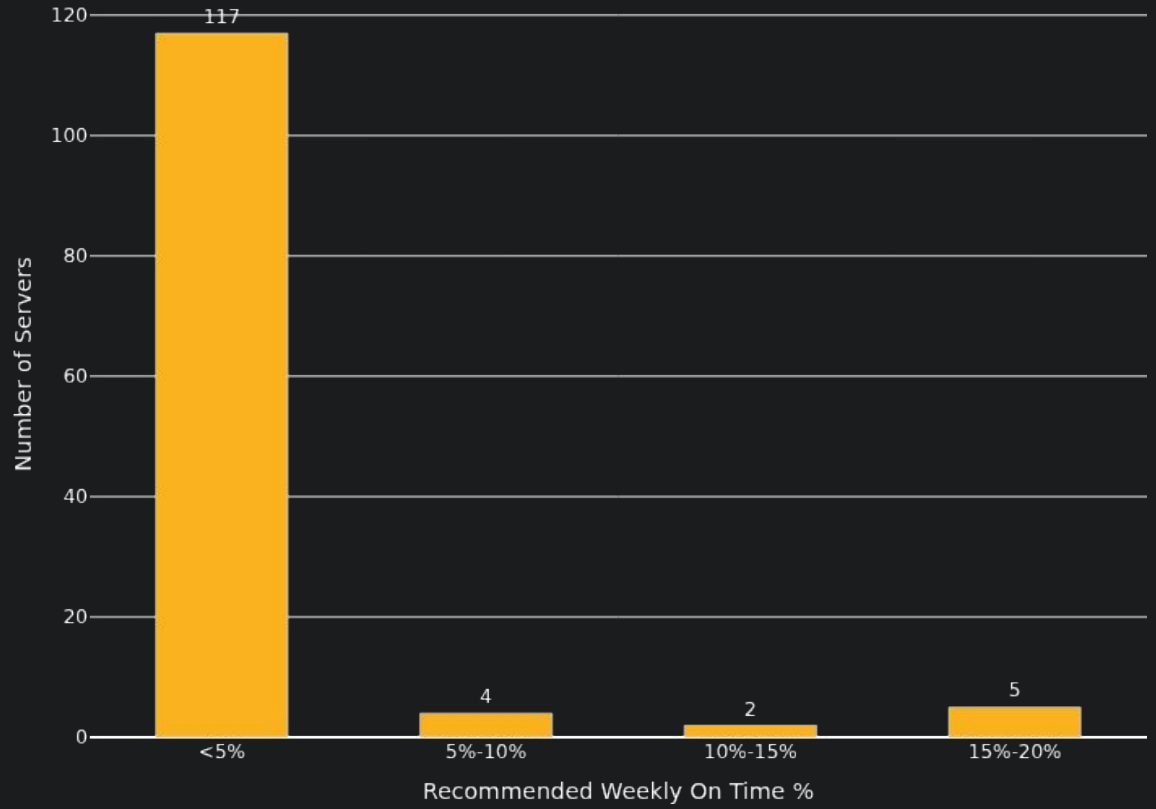
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7. Business Value

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Zombie Server Analysis

Servers that are on, but contain < 20% usage



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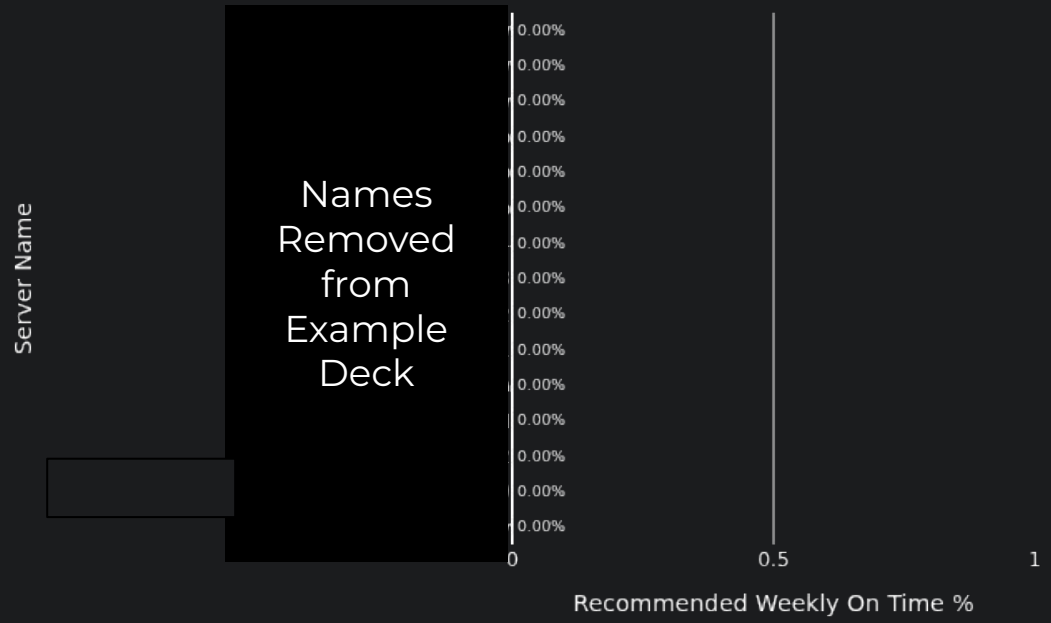
128

Servers with less than 20% usage

NOTE: Cloudamize identified these as Zombie servers based on the fact that they are running with extremely low usage. We highly suggest examining the server's role to validate and justify the server cost in Azure VM in order to confirm that they can be safely shutdown without impacting day-to-day operations.

Top Zombie Servers

Servers that are on, but contain < 20% usage



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$168K

Potential on-Demand Savings within the 0-20% usage group

Next Steps

- Investigate & confirm whether these are truly unused servers. The Cloudamize Plan component can be used to review all application dependencies on a server.
- If you're interested in an updated Cloudamize TCO, you can remove the instances from the assessment scope in the settings page.

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A. Appendix: Using Cloudamize to help with the Next Steps

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Platform Overview

See following slides for more information

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DISCOVER

3 standard data collection methods plus advanced SQL telemetry collection. Now including NetApp integration!



ANALYZE

Explore various TCO plans, or create your own custom plan, to reduce your lift-&-shift cost by >50%.



PLAN

Explore application & server dependencies to intelligently group by Application, Wave, or 7R.

After tagging your customer business applications, use the new Application Catalogue to add meaningful metadata & context



MIGRATE

Connect to the Cloud, Replicate Servers, and Apply Right-Sizing, all from within Cloudamize.

Azure Support Coming Soon!



MANAGE

Orchestrate all of your team's assessment, planning, and migration activities with Runbooks.

Need help planning the end-to-end migration activities? Cloudamize Runbooks (beta) are now available!



MODERNIZE

Continuous in-cloud real-time modernization recommendations as you continue to grow your cloud estate.

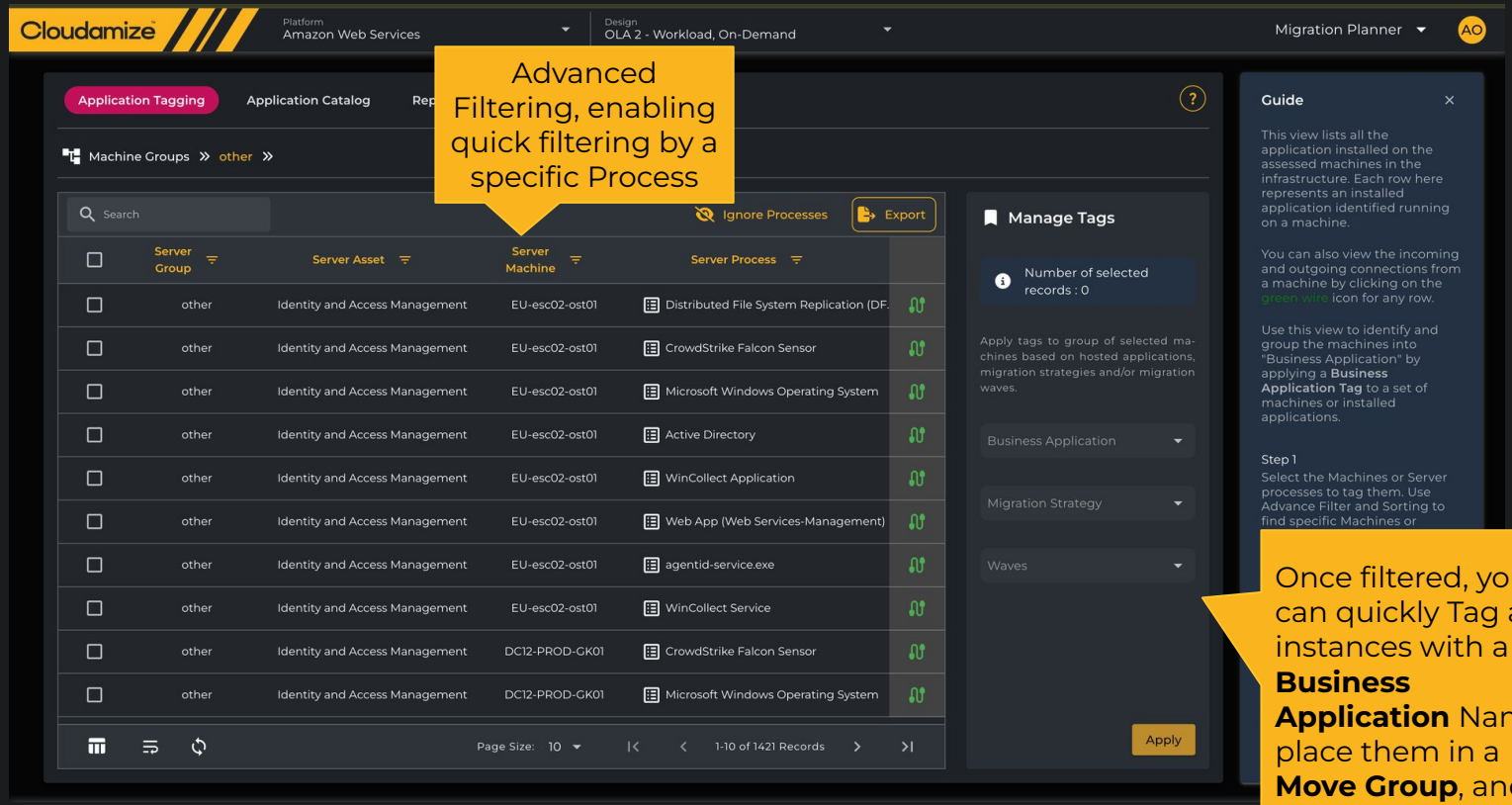
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A1. PLAN

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Wave, 7R, & Application Tagging

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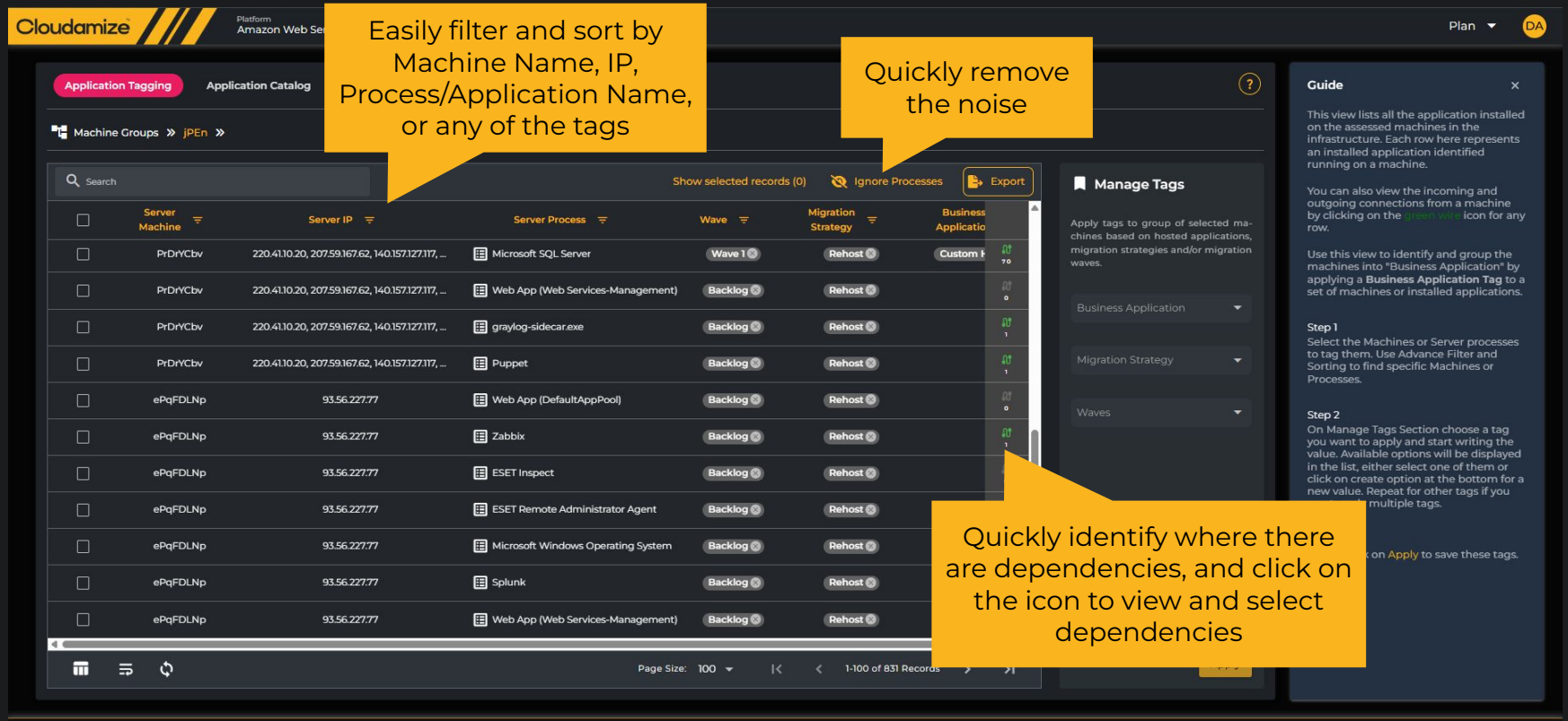


Once filtered, you can quickly Tag all instances with a **Business Application** Name, place them in a **Move Group**, and/or classify them with a **7R strategy**

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Wave, 7R, & Application Tagging

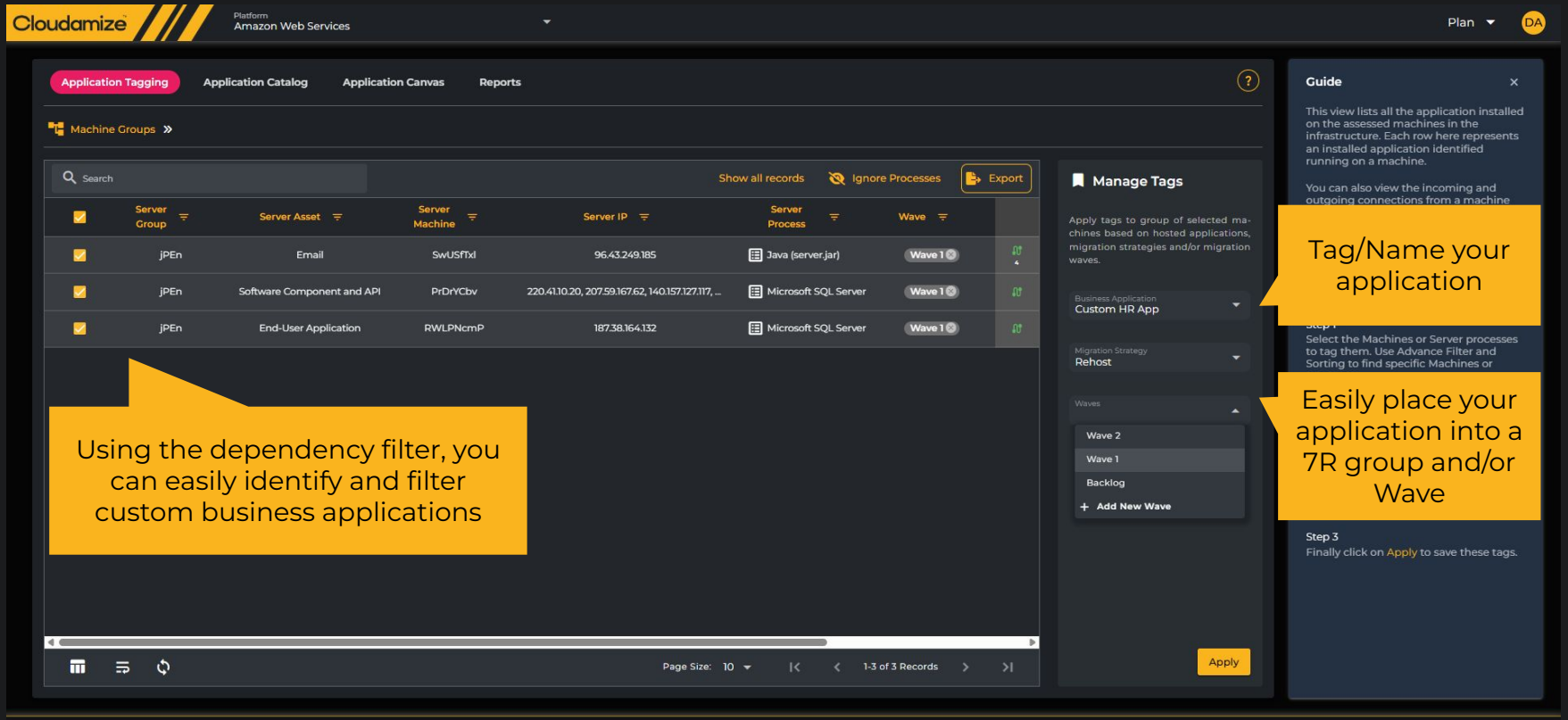
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Wave, 7R, & Application Tagging

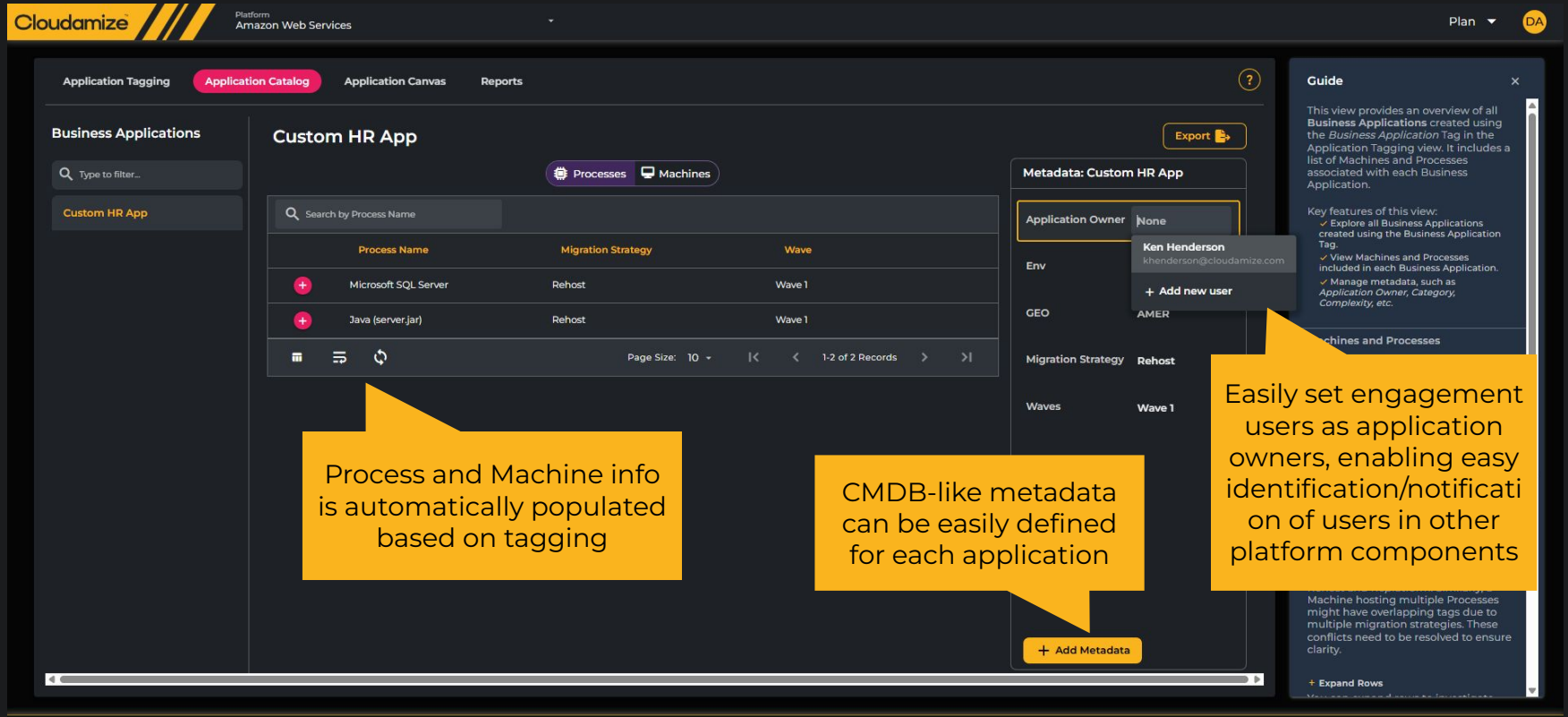
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Application Catalogue

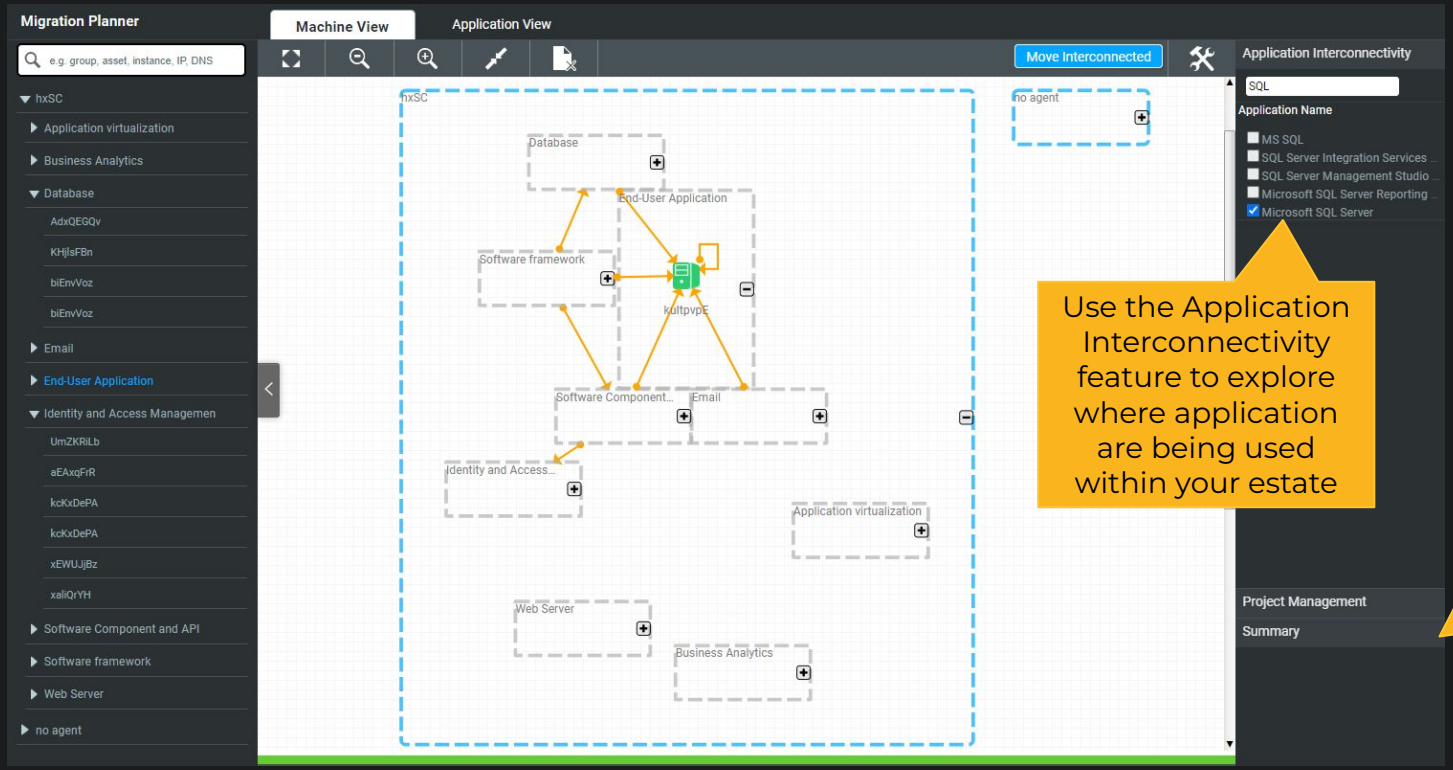
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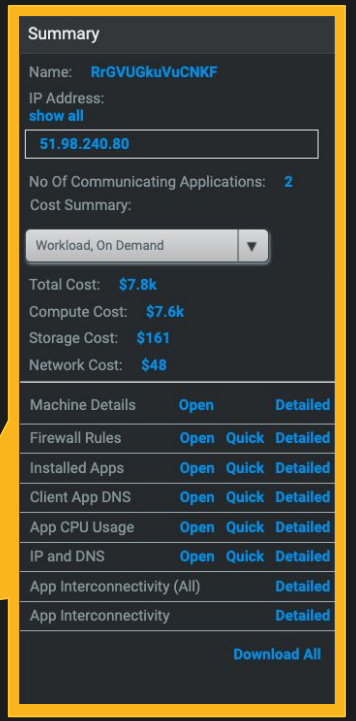
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Canvas View: Application Identification

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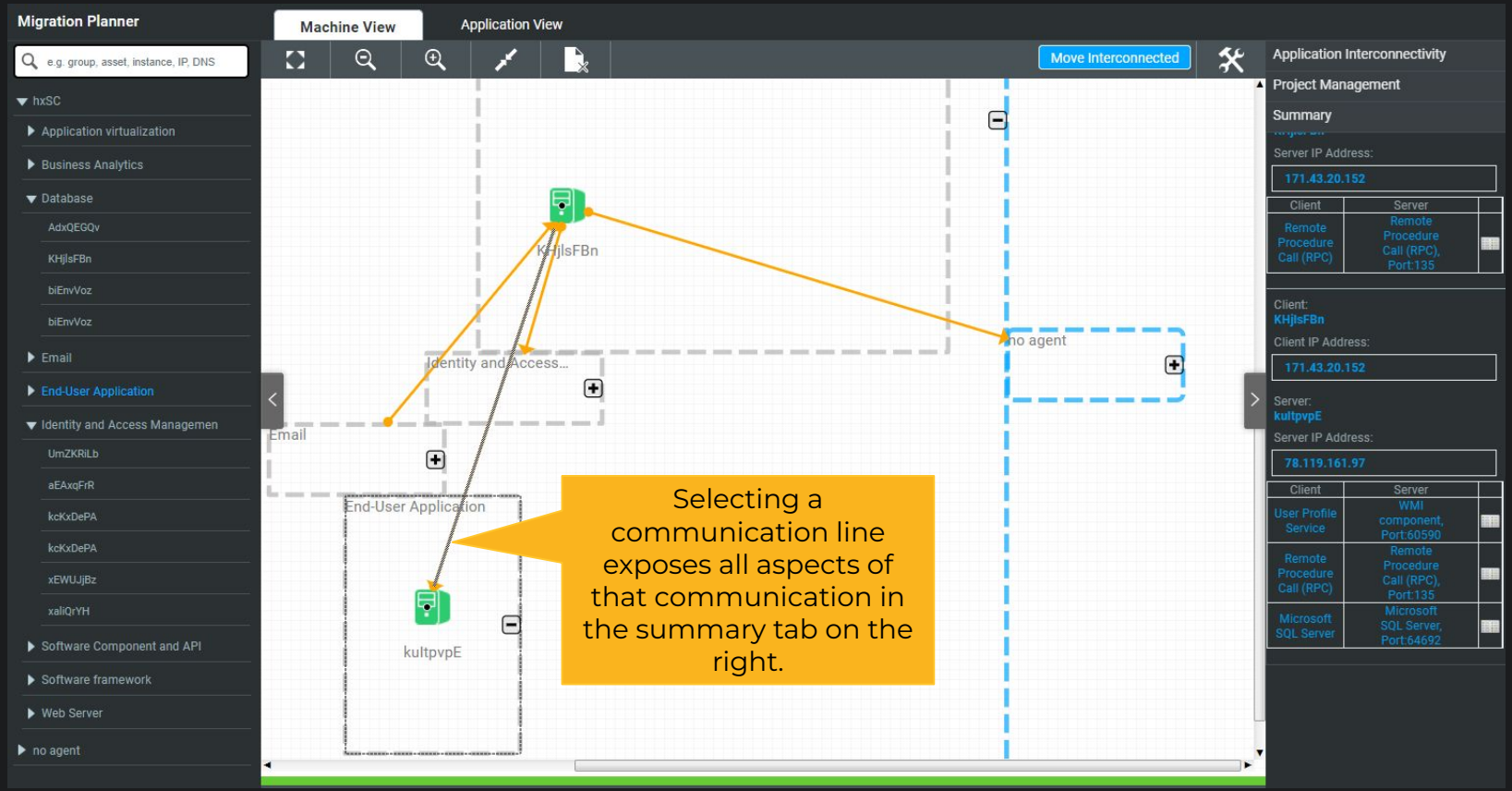
Use the Application Interconnectivity feature to explore where application are being used within your estate



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Canvas View: Application Communication

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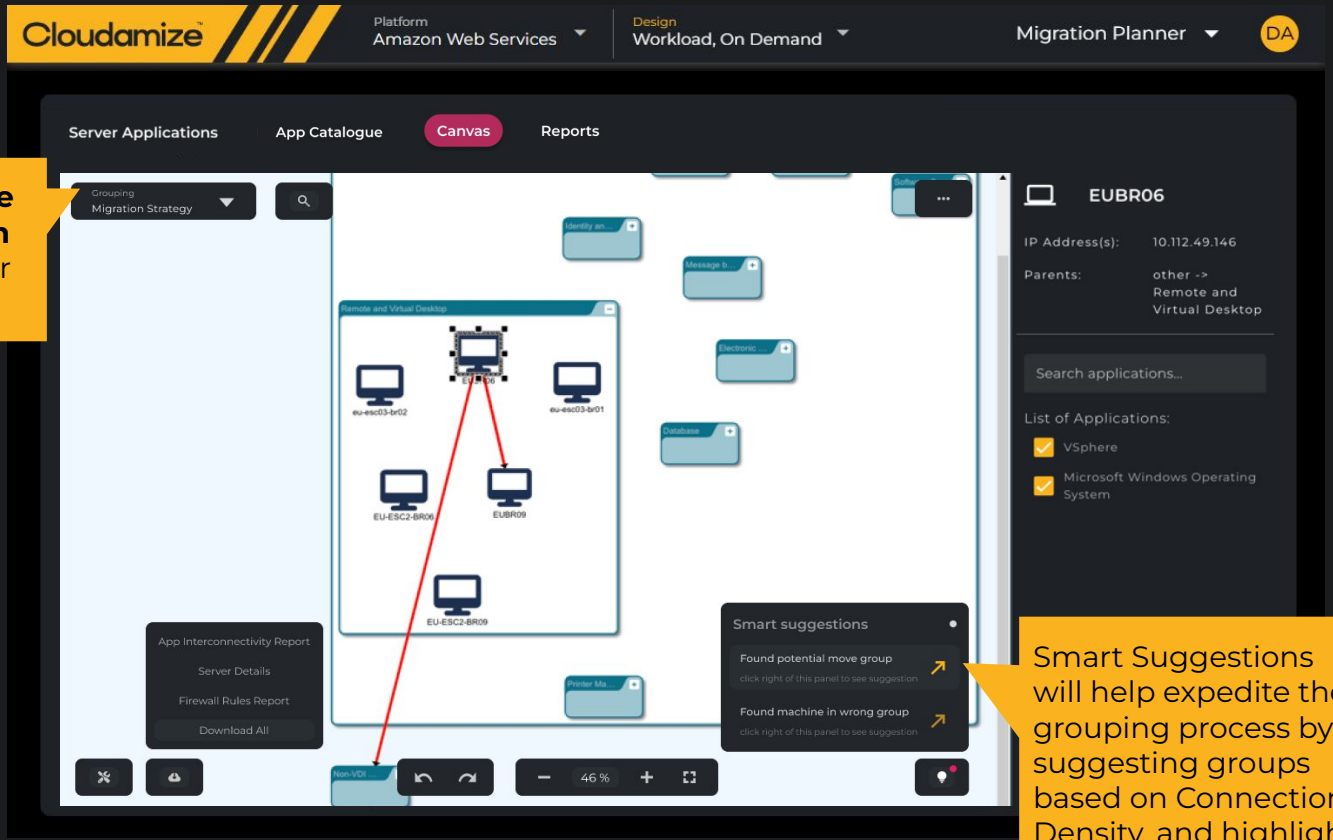
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Canvas View: Next Generation

Coming in Q2 of 2026

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Visualize by **Move Group**, **Migration Strategy (7Rs)**, or **Applications**



Smart Suggestions will help expedite the grouping process by suggesting groups based on Connection Density, and highlight potential issues.

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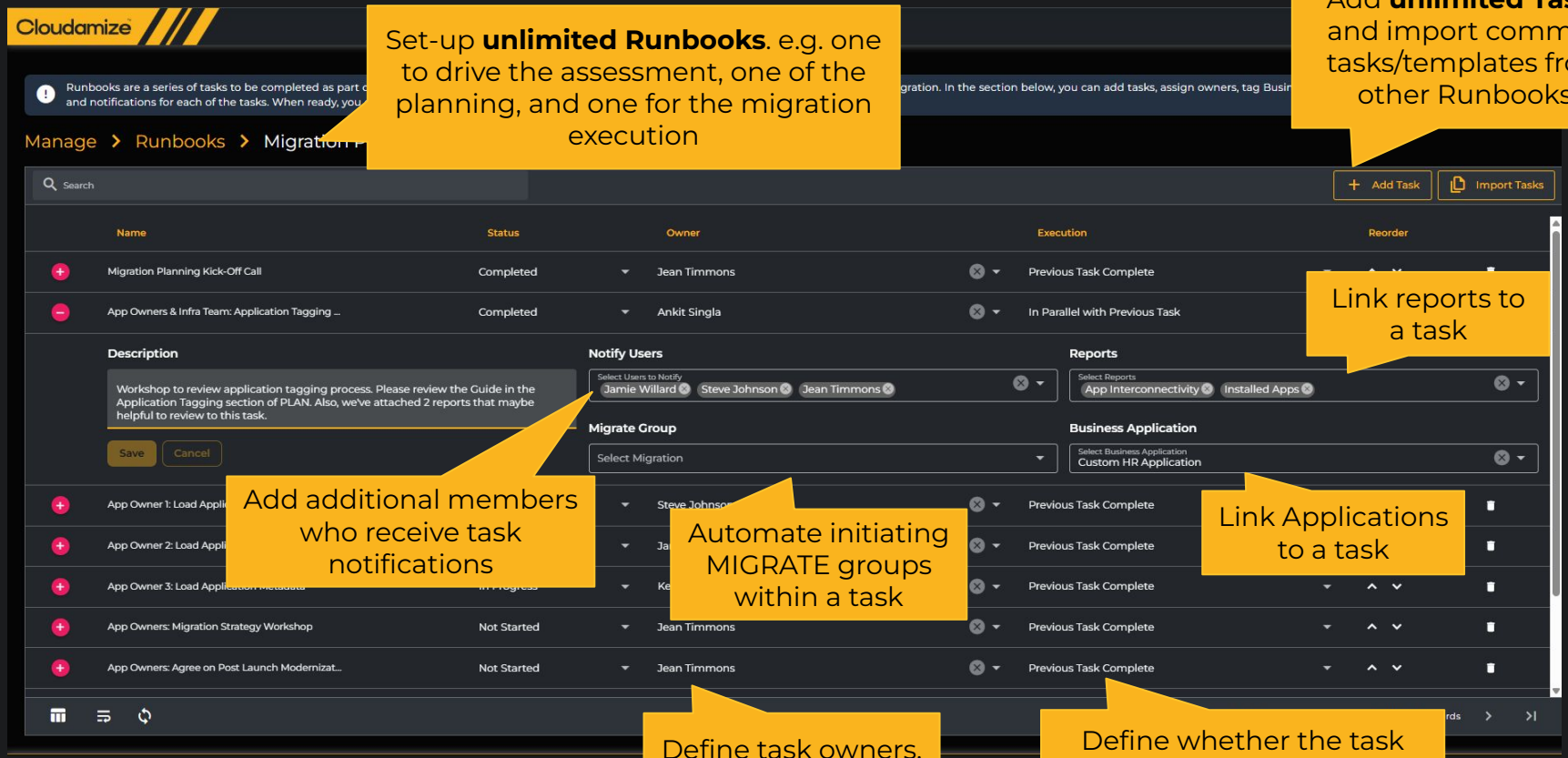
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A2. MANAGE

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Runbooks

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